



# IPMS/USA

## YTD Comparative Statement of Activity

January - December 2023

	TOTAL	
	JAN - DEC 2023	JAN - DEC 2022 (PY)
<b>Revenue</b>		
Convention Revenue		
2022 Convention Revenue	88.00	157,629.00
2023 Convention Revenue	200,135.00	11,985.00
2024 Convention Revenue		
2024 Extra Vendor Badges	80.00	
2024 Vendor Tables	19,500.00	
2024 Vendor Wifi & Power	525.00	
<b>Total 2024 Convention Revenue</b>	<b>20,105.00</b>	
<b>Total Convention Revenue</b>	<b>220,328.00</b>	<b>169,614.00</b>
Journal Revenue	19,167.00	21,270.45
Memberships		
Chapter Renewals	5,850.00	6,930.00
Membership Dues- Adult	136,039.00	119,516.00
Membership Dues- CAMX	1,235.00	1,176.00
Membership Dues- Family		
Membership Dues- Junior	421.00	394.00
Membership- International	654.00	570.00
<b>Total Memberships</b>	<b>152,406.00</b>	<b>136,037.00</b>
Miscellaneous Revenue	335.23	478.54
<b>Total Revenue</b>	<b>\$392,236.23</b>	<b>\$327,399.99</b>
<b>GROSS PROFIT</b>	<b>\$392,236.23</b>	<b>\$327,399.99</b>
<b>Expenditures</b>		
Bank and Credit Card Fees	5,842.15	5,794.19
Consulting	54,688.00	27,664.00
Convention Expenses		
2021 Convention Expenses		-105.00
2022 Convention Expenses		143,404.28
2023 Convention Expenses	146,938.05	20,626.62



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	TOTAL	
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2024 Convention Expenses		
2024 Credit Card Fees	338.58	
2024 Meals/Entertainment	157.19	
2024 Printing	698.56	
2024 Supplies	43.87	
2024 Tours	8,094.15	
2024 Trophy EXP	5,628.70	
2024 Vendor Refunds	1,875.00	
2024 Venue expense	31,136.50	
2024 Web/Technology	119.88	
<b>Total 2024 Convention Expenses</b>		
2025 Convention Expenses		
2025 Venue Expense	6,898.35	
<b>Total 2025 Convention Expenses</b>	<b>6,898.35</b>	
IPMS USA Paid	3,410.64	2,471.36
<b>Total Convention Expenses</b>	<b>205,339.47</b>	<b>166,397.26</b>
Insurance	7,561.28	5,969.00
Journal Expenses	82,951.19	91,221.95
Membership Refunds	388.00	337.00
Office Expenses	2,282.71	142.98
Other General and Admin Expenses	3,900.67	7,026.70
Regional Convention Grant	600.00	200.00
Reviewer Corps Expenses	4,006.33	3,008.84
Shipping and delivery expense	870.71	792.21
Tax Preparation	1,950.00	1,680.00
Taxes & Licenses	3,848.00	778.00
Web and Computer	14,847.01	8,852.55
<b>Total Expenditures</b>	<b>\$389,075.52</b>	<b>\$319,864.68</b>
NET OPERATING REVENUE	<b>\$3,160.71</b>	<b>\$7,535.31</b>
Other Revenue		
Tax Refund	748.00	
<b>Total Other Revenue</b>	<b>\$748.00</b>	<b>\$0.00</b>
Other Expenditures	<b>\$258.00</b>	<b>\$0.00</b>
NET OTHER REVENUE	<b>\$490.00</b>	<b>\$0.00</b>
NET REVENUE	<b>\$3,650.71</b>	<b>\$7,535.31</b>